

# Effective Leadership in a Malaysian Cultural Context



According to **Peter Istead, MD for Michael Page and Page Personnel Finance** in London, one key soft skill **in demand globally** for finance professionals is **management skills**. He states: “Not only the ability or capacity to manage a team as a line manager, but also to manage relationships with individuals and teams outside the finance function.”

## After attending this course you will be able to:

- Fundamentally understand what leadership is and how it is developed
- Identify your leadership style and how it relates to your role within the organization
- Clearly understand how effective leadership can be developed and displayed within a Malaysian cultural context
- Build strong motivated relationships with others both on your team and with leaders within your organization
- Understand the principles of persuasion and influence in order to get the best out of your Malaysian team
- Coach the individuals on your team to greater productivity and skill
- Develop SMART goals that align with your organization’s objectives



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**GLOBAL TRAINING**

# Effective Leadership in a Malaysian Cultural Context

## Course Overview

People often think of leadership skills as something the C-suite people need to develop. However, no matter what our title is, if we have direct reports, we need to develop leadership skills. We know how to identify what bad leadership is, perhaps you have experienced it yourself. What we will accomplish in this training is to help you to know what an effective leader looks like. How they act and communicate with those they lead. How they build strong relationships with those they lead and those they network with everyday. You will also learn not only how to get the most out of the team you lead, but how you motivate your team to GIVE you their best. You will learn how one-to-one coaching can be used to develop your teams strengths and potential. Lastly, you will understand how you achieve greatness as a team and as a leader through achievable goal setting.

## Course Objectives

- Developing a clear understanding of what effective leadership looks like and how we personally measure-up
- Understanding leadership within a Malaysian cultural context
- Learning how to generate better productivity through collaboration and networking skills with all colleagues
- Building strategic relationships within your team and with peers
- Generating specific techniques in order to influence others
- Coaching for greater effectiveness
- Transforming your organization's objectives into SMART goals that are achievable

## Testimonials

- ✓ "It was truly a fun-filled training to have self-awareness, what are the influences and factors to adapt to in order to achieve greater success."
- ✓ "Very good trainer who was very involved and interested in all of our thoughts and experiences."
- ✓ "Trainer was very knowledgeable in local culture, impressively so. Also able to engage with the audience and solicit responses, encouraging debate and participation, making the training more meaningful."
- ✓ "The training was an eye-opener and I was able to see things from a different perspective and also learn a few things about myself."
- ✓ "Superb! Thank you Steve, this was an excellent investment which will spring board our group to new levels of service and experience."



### Culture Boleh Global Training Lead Trainer – Steve L. Muhs

**(PSMB Certified Trainer, Advanced CQ Cert Facilitator, Cert Executive Coach)**

Steve is a member of the global community and as such has enjoyed the opportunity to work with and train people from over 50 different countries. Having spent the last 15 years living and working in Malaysia, he hasn't just taught cultural awareness, he's lived it. Steve is an excellent communicator and has enjoyed working with a variety of organizations throughout Asia, designing and facilitating courses that have cooperatively met their objectives with great success.



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